

# Litigation Finance Israel





## Validity Finance

Validity offers clients and law firms the financial resources needed to keep their businesses operating smoothly during expensive legal battles. Clients use the capital to pay for some or all of the cost of the litigation or arbitration, such as attorney fees, discovery expenses, expert-witness fees, and court costs.

If you lack the funds to prosecute a meritorious case or simply want to share the risk of litigation or arbitration with a party better equipped to bear it, we can help. Our financing can enable you to hire the best lawyers and experts in the world, who may not be available on a contingency basis, to vindicate your claim. And Validity's funding is non-recourse; clients are not obligated to repay Validity unless the case results in a recovery.

Validity has \$300 million in capital commitments from global investment-management firm Towerbrook Partners. Unlike many other funders or brokers, we operate as a balance-sheet company, giving clients prompt and reliable access to capital when they need it.

## The Validity Team

With an average of 18 years' prestigious law firm experience, our team is more than a provider of capital: We are a valued litigation partner ready to contribute to legal strategy in coordination with our network of law firms and experts.

We also have one of the longest track records in the industry. With a combined 20 years' financing litigation, our management team has invested over \$350 million in litigation over the last five years and has a high success rate on resolved cases.

Validity is a client-driven, user-friendly company focused on fair and clear funding arrangements. Validity's agreements are clear and concise, with no hidden fees. While other funders' agreements may exceed 100 pages, Validity's funding agreement is typically under 20. Where other funders see legal assets, we see people, and we see businesses.

## Validity Israel

Validity offers unique value to Israeli parties involved in U.S. commercial litigation, U.S. intellectual-property disputes, and international arbitration. Validity is the first U.S.-based funder with an office in Israel and the only funder with a representative on the ground in Tel Aviv with a track record of representing Israeli companies in complex commercial disputes. Whether you are an Israeli start-up in a David-vs.-Goliath dispute, or an established Israeli company seeking to use finance to manage risk, Validity can help.

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# Ralph J. Sutton

#### **Chief Executive Officer**

Validity Founder and CEO Ralph Sutton is an industry pioneer, whose strategic and operational experience make him a trusted investment manager to clients and law firms.

#### **Experience**

- 15 years' experience with litigation finance, overseeing more than 70 investments
- Co-founded Credit Suisse's Litigation Risk Strategies Group in 2006, launching one of the first dispute-funding entities in the U.S.
- Launched and ran the U.S. investment business of Australian-based funder Bentham from 2011-17, establishing four U.S. offices, as well as expansion to Toronto and London
- Recognized by Chambers and LawDragon as a Leading Legal Strategist

#### **Background**

- 18-year career as a trial attorney
- Law clerk, U.S. District Judge Eisele
- J.D., New York University School of Law; A.B., Columbia University



### Eli Schulman

#### **Head of Israel Office**

As investment advisor and member Validity's U.S. team, Eli helps law firms and companies around the world manage risk associated with U.S. commercial litigation and international arbitration.

#### **Experience**

- 22 years' experience as a lawyer handling U.S. commercial litigation and international arbitration
- Recognized by Chambers and The Legal 500 as among the leading practitioners worldwide
- Experience using third-party funding in own practice
- Represented clients from Israel's high-tech and traditional sectors while at Schulman & Charish LLP, a firm co-founded with affiliates in New York and Israel

#### Background

- Law clerk, U.S. District Judge Mukasey
- Lawyer at Cahill Gordon in New York and Kellogg Hansen in Washington, D.C.
- Worked at Department of International Affairs, Israeli Ministry of Justice
- Fulbright fellow, The Hebrew University of Jerusalem
- J.D., Harvard Law School; A.B., Columbia University

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28 HaArba'a Street | North Tower, 5th Floor | Tel Aviv 64739 +972 3 737 0005

Rockefeller Center | 1270 Avenue of the Americas | NY, NY 10020 +1 646 798 7168

> info@validity-finance.com validity-finance.com